



LUIS MANCERA DE ARRIGUNAGA

Partner

Telecommunications, Administrative and
Regulatory Law Expert

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Areas of Practice

AML, Anti-corruption and Compliance
Constitutional & Administrative Litigation
Consumer Protection
Information Technology
Telecommunications & Broadcasting
Banking & Finance Regulation
Foreign Trade & Customs
Tax Litigation

About

Luis is partner at GC and leads the Regulatory Group, including Constitutional and Administrative Litigation, AML, Anti-corruption and Compliance, Telecom and Foreign Trade and Customs.

He is specialized in public law, government negotiation, high level administrative litigation, compliance, AML, corporate governance, government procurement, tax issues and constitutional relief proceedings (amparo). Throughout his career, Luis has acquired in depth experience both in the public and private sectors, enabling him to have full and comprehensive knowledge of different industries, including telecom, finance, government, and tax regulation.

Luis has been involved in complex cases related to constitutional litigation and disputes, several of them creating groundbreaking precedents decided by Mexico's Supreme Court. He actively advises on a wide range of matters related to new laws, regulatory proposals and government procurement processes and authorizations.

Prior to joining the firm, Luis held various high-level positions, including serving as General

Counsel (Chief Tax Prosecutor) for the Ministry of Finance -where he worked in constitutional, administrative, tax litigation and tax fraud matters- as well as Chief of the Banking and Savings Unit at Mexico's Ministry of Finance. In these capacities, Luis became Mexico's representative before the Financial Action Task Force and supervised the Financial Intelligence Unit. Luis also acted as counsel to Mexico's Federal Administration in matters of constitutional, governmental, administrative, tax, budgetary, financial, and public debt law and was member of the governing bodies of the National Banking Commission (CNBV), the National Insurance and Bonding Commission (CNSF), the Bank Savings Protection Institute (IPAB) and the National Retirement Savings Commission (CONSAR). His private sector experience includes working as Vice President of Legal and Regulatory Telecom Affairs at Grupo Televisa and Chief Legal and Regulatory Officer at Avantel, where he acquired in depth experience in the telecom sector.

His practice has been widely recognized by several publications. Luis has also co-authored several articles in his fields of expertise.

Experience

- Assisted the Mexican Development Banks, as well as international suppliers of telecommunications services, through the analysis of regulatory, constitutional and telecommunications aspects, that allowed such parties to understand the associated risks, the constitutional limitations and restrictions of the Red Compartida Wholesale project (Red Compartida), considering the type of regulated services and the national assets involved, in order to enable them to achieve the necessary corporate actions to structure the financing in favor of the project developer. The Red Compartida project was selected Best Loan (LATAM) and Best Infrastructure Financing in Mexico by Latin Finance for the 2017 Project & Infrastructure Finance Awards, Latin America Telecoms Deal of the Year by IJ Global (Euromoney), and shortlisted for Project Finance Deal of the Year by IFLR for the 2018 Americas Awards
- Defense in the constitutional relief proceeding (amparo) of a major telecommunications company for a fine of approximately \$ 400 million Pesos for breaches to the regulations regarding service quality plans
- The concentration procedure of the subsidiaries of Grupo Televisa, Cablemas, Cablecom, and other cable companies

Awards & Recognitions

TMT (Telecoms, Media, Technology) ranked lawyer, Chambers and Partners

Compliance recommended, The Legal 500

TMT recommended, The Legal 500

Recognized lawyer in Administrative law, Latin Lawyer 250

Recognized lawyer in Telecoms & Media, Latin Lawyer 250

Recognized lawyer in Banking & Finance, Latin Lawyer 250

Recognized lawyer in Litigation, Latin Lawyer 250

Recognized lawyer in Administrative law, Best Lawyers

Recognized lawyer in Amparo law, Best Lawyers

Recognized lawyer in Communications law, Best Lawyers

Education

Master of Arts in Law and Diplomacy, The Fletcher School, Medford, Massachusetts, United States

Diploma in Tufts University, Boston, Massachusetts, United States

Law degree with the highest honors (suma cum laude – J.D. equivalent), Instituto Tecnológico Autónomo de México (ITAM), Mexico City, Mexico

Memberships

Former member of the governing bodies of the National Banking and Securities Commission, National Insurance and Bonding Commission and the Bank Savings Protection Institute

He has been member of the board of directors of several telecom companies, including Innova (SKY México), Cablevisión and Cablemás

Publications & Collaborations

Interview: Reshoring: What factors drive the return of Mexican companies to the country? published by LexLatin [Download](#)

National Banking and Securities Commission (Mexico), Regulators 2022, published by Latin Lawyer [Download](#)

Bribery & Corruption Guide 2022, Mexico Chapter, published by Global Legal Insights [Download](#)

Anti-Corruption Guide 2021, Mexico Chapter, published by Chambers and Partners [Download](#)

Bribery & Corruption Guide 2021, Mexico Chapter, published by Global Legal Insights [Download](#)

Anti-Corruption Guide 2019, Mexico Chapter, published by Chambers and Partners [Download](#)

National Banking and Securities Commission, Latin Lawyer Regulators Series 2020, published by Latin lawyer

Banking & Finance Regulation 2019 Guide, Mexico, published by Latin Lawyer

Languages

Spanish - English