



## JOSÉ IGNACIO RIVERO ANDERE

Partner

Lawyer with a strong corporate and transactional practice

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## Areas of Practice

Corporate Finance  
Mergers & Acquisitions  
Capital and Debt Markets – Securities  
Banking & Finance Regulation  
Private Equity & Fund Formation

## About

José Ignacio is a co-managing partner of the firm. He has over 15 years of experience providing legal and business advice to domestic and foreign clients, actively representing individuals and companies from a wide range of sectors in multi-million local and cross-border transactions.

“He is knowledgeable, a great negotiator, and resourceful. He shows great management skills and we feel very confident to have him on our side for important matters; he is superb lawyer with amazing social skills and empathy for others, resulting in fair negotiations and business-oriented solutions; he is very efficient and his analysis is very exhaustive.”

Chambers and Partners.

José Ignacio also serves in the board of directors of several companies, including Aleatica, public company with a major role in the Mexican toll-road infrastructure sector; Crédito Maestro, one of the biggest players in the non-banking payroll credit industry in Mexico, and Resuelve tu

Deuda, a pioneer and key player in the Mexican credit repair market and a provider of financial services through technological platforms with operations in Europe and Latin America. José Ignacio Rivero also served in the board of directors of Tarjetas del Futuro, Rappi's financial services arm in Mexico; Crédito Real, public company in the credit business in México; and SiSNova, an insurance company. He worked as international associate at the top tier firm Proskauer Rose LLP in New York.

José Ignacio also founded and is the Chairman of the Fundación Dr. José Ignacio Rivero Cosme-Más allá del cancer, a non-profit organization that helps low income patients fight cancer.

## Experience

- Counsel to Rappi, Latin America's first unicorn, in its US\$400 million joint venture with Banorte, incorporating a new entity that will seek to become the largest digital bank in Mexico. He also counsels Tarjetas del Futuro (entity resulting from the joint venture) in the financing of its credit origination with Banorte for up to US\$600 million
- Counsel to IFM, an Australian global funds manager, in its US\$2.6 billion global acquisition of OHL's infrastructure concessions division, as well as in the mandatory acquisition tender offers launched in the Mexican Stock Exchange as a result of the acquisition, for 100% of the public shares of OHL's Mexican subsidiary. This transaction was bestowed with the "Private Equity Deal of the Year" award by Latin Finance
- Counsel to Metalsa, one of the leading suppliers of structural components for the automotive light vehicle and commercial vehicle markets, in its sustainability linked US\$300 million 144A/Reg.S. offering of notes
- Counsel to the shareholders of Resuelve tu Deuda, a Mexican financial restructuring and credit repair business, and such entity, in the acquisition of the stakes thereof by institutional investors Vulcan, the multi-billion dollar investment arm of Microsoft co-founder and philanthropist, Paul Allen; Freedom, a financial entity focused on consumer finance; and DILA Capital, a private equity fund with focus in the entrepreneurship sector; as well as with the negotiation and implementation of its debt with Alloy Merchant Partners, a cross-border financial company with operations in Mexico and the United States. Also advises Resuelve tu Deuda in its financing operations
- Counsel to JA Mitsui, the financial arm of Mitsui, in the financing to Metalsa of US\$98 million to fund the construction and operation of a manufacturing plant in Guanajuato for Toyota
- Counsel to the shareholders of Crédito Maestro, one of the largest companies in the growing payroll deduction financing industry in Mexico, in the restructuring of its relationship with Crédito Real. He also counsels Crédito Maestro in all its structured financing by different lenders activities for the origination of its loan portfolios in an approximate amount of US\$50 million per year

## Awards & Recognitions

Banking and Finance ranked lawyer, Chambers and Partners Global and Latin America Guides  
Corporate/M&A ranked lawyer, Chambers and Partners Global and Latin America Guides  
Banking and Finance leading individual, The Legal 500  
Banking & Finance recommended, The Legal 500  
Capital Markets recommended, The Legal 500  
Corporate and M&A leading individual, The Legal 500  
Corporate and M&A recommended, The Legal 500  
Recognized lawyer in Banking & finance, Latin Lawyer 250  
Recognized lawyer in Capital Markets, Latin Lawyer 250  
Recognized lawyer in Corporate and M&A, Latin Lawyer 250  
Recognized lawyer in Private Equity, Latin Lawyer 250  
Highly regarded lawyer in Banking, Private Equity and M&A, IFLR 1000  
Highly regarded lawyer in Energy, Oil and Gas, IFLR 1000  
Thought Leader in Firm Management, Who's Who Legal  
Banking and Finance recognized lawyer, Best Lawyers  
Corporate and Mergers and Acquisitions law recognized lawyer, Best Lawyers

## Academia

He has been professor of law at the Escuela Libre de Derecho and the Instituto Tecnológico Autónomo de México (ITAM), two of the most prestigious academic institutions in Mexico.

José Ignacio taught the financing module of the post graduate course of real estate law at the Instituto Tecnológico Autónomo de México (ITAM). He was also recognized by this prestigious institution for his outstanding performance as a teacher.

## Education

Certificate in Structural Issues in Law Firm Management, The School of Law of Fordham University, New York, United States

Master of Laws (LL.M.), School of Law of Northwestern University, Chicago, Illinois, United States

Business Administration degree, Kellogg School of Management of Northwestern University, Illinois, United States

Law degree (J.D. equivalent), Escuela Libre de Derecho, Mexico City, Mexico

# Memberships

International Bar Association (IBA)

Asociación Nacional de Abogados de Empresa, Colegio de Abogados (ANADE)

Abogadas MX

# Publications & Collaborations

Fund Manager Regulation, published by Thomson Reuters [Download](#)

Fintech 2023 Guide, published by Chambers and Partners [Download](#)

The Mergers & Acquisitions Law Review, 16th Edition, Mexico Chapter, published by The Law Reviews [Download](#)

Thought Leader Firm Management 2022, Q&A Edition, Who's Who Legal [Download](#)

Fintech 2022 Global Practice Guide, Mexico Chapter, published by Chambers and Partners [Download](#)

Banking Regulation in Mexico: Overview, coauthor, published by Thomson Reuters Practical Law [Download](#)

Article: “The New Normal in Mexico”, published by IBA [Download](#)

Thought Leader Firm Management 2021, Q&A Edition, Who's Who Legal

Lending & Secured Finance Guide 2021, Mexico Chapter, published by International Comparative Legal Guides (ICLG) [Download](#)

Private Equity Guide 2021, Mexico Chapter, published by The Legal 500 [Download](#)

Banking Regulation Guide 2021, Mexico Chapter, published by Global Legal Insights [Download](#)

Banking & Finance Guide 2020, Mexico Chapter, published by Chambers and Partners [Download](#)

Banking Regulation in Mexico Global Guide 2020, Mexico Chapter, published by Thomson Reuters [Download](#)

Banking Regulation Guide 2020, Mexico Chapter, published by Global Legal Insights [Download](#)

Corporate/M&A Guide 2020, Mexico Chapter, published by Chambers and Partners [Download](#)

Private Equity Guide 2020, Mexico Chapter, published by The Legal 500 [Download](#)

Banking Regulation Guide 2019, Mexico Chapter, published by Thomson Reuters [Download](#)

Corporate/M&A Guide 2019, Mexico Chapter, published by Chambers and Partners [Download](#)

Banking & Finance Guide 2019, Mexico Chapter, First & Second Edition, published by Chambers and Partners [Download](#)

Lending & Secured Finance Guide, Mexico Chapter for 2019, 2018, 2017 and 2016, published by International Comparative Legal Guides (ICLG) [Download](#)

Article “Making moves in Mexico”, published by ISF, part of Global Investor Group a Euromoney Institutional Investor publication, June 2019

Article: “Creating Collateral in Mexico”, published by Financier Worldwide Magazine, May 2016 [Download](#)

Article “The ownership of voting rights in the case of a pledge over stock of corporations” published by the Magazine Abogado Corporativo in July 2015

Article: “The ownership of voting rights in the case of a pledge over stock of corporations” (La titularidad del derecho de voto en el caso de prenda sobre acciones de sociedades anónimas) Authors: José Ignacio Rivero Andere and Luis Manuel Cárdenas Ibarra, Temas de Derecho V, published by the Escuela Libre de Derecho, Mexico, 2012

## Languages

Spanish

English