



HERNANDO BECERRA DE CIMA

Partner

Developed cross-border M&A, private equity and infrastructure & project finance practice

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Areas of Practice

Private Equity & Fund Formation
Mergers & Acquisitions
Infrastructure and Project Finance

About

Hernando is partner at GC and has more than 18 years of professional experience and has oriented his recent legal practice to cross-border M&A, and financing transactions. Hernando advises both local and foreign companies in their investments in Mexico, and with the mergers, acquisitions, divestitures, and other transactions of clients. In recent years, Hernando has represented several developers in the renewable power industry sector with their projects in Mexico, as well as advising developers and banks in infrastructure financing transactions. Hernando has also advised clients in mergers of other sectors, including toll roads, gas and other unregulated industries.

“Good communication skills, deep knowledge and expertise in the relevant sectors, as well as the complex legal and financial structures often demanded by the financings required. Good team management skills”, IFLR 1000

His experience includes working as foreign associate at Milbank, Tweed, Hadley & McCloy, LLP, New York, United States between October 2011, and September 2014.

He is admitted to practice both in Mexico and New York. In 2022, he was elected member of GC's

Talent Committee.

Experience

- Representation of global fund manager, IFM Investors, in the negotiation and execution of a stock purchase agreement to acquire a 25% equity interest in Organización de Proyectos de Infraestructura, a wholly-owned subsidiary of OHL Mexico, S.A.B. de C.V., one of the main infrastructure operators in Mexico, for approximately US\$600 million
- Counsel to Mexico Power Group, a leading developer of wind farm projects in Mexico, in the US\$215 million financing to build the 103 MW “La Bufa” wind farm in Zacatecas, Mexico, which included the acquisition of a majority stake in the project company by First Reserve
- Represented Dhamma Energy Management, a French-Spanish developer and asset manager of photovoltaic assets, in the sale of two of its Mexican Subsidiaries to SunPower Corporation Mexico
- Represented HSBC Bank USA, NA, as agent, in the implementation of a Mexican collateral package securing a multi-national financing incurred by Nord Anglia Education Finance LLC that includes a term loan agreement for approximately US\$900 million, a revolving loan of approximately US\$125 million and the 5.75% Senior Secured notes due 2022
- Representation of Mexican information-technology leader, KIO Networks, on its global 144A-Reg S note issuance for US\$500 million with Citigroup, Goldman Sachs, J.P. Morgan and Morgan Stanley, acting as joint book runners and Barclays acting as co-manager, to leverage a portion of its acquisition of technology and telecommunications rival RedIT (MetroNet)
- Representation of Pattern Energy in the sale of two photovoltaic projects in Mexico with an installed capacity of approximately 150 MWac each

Awards & Recognitions

Recognized as the Most Dedicated Program Partner of the Year, award granted by 30% Club

Projects & Infrastructure recommended, The Legal 500

Corporate M&A recommended, The Legal 500

Recognized lawyer in Project Finance & Infrastructure, Latin Lawyer 250

Recognized lawyer in Private Equity, Latin Lawyer 250

Highly Regarded Lawyer in M&A, IFLR 1000

National Leader Mexico in Project Finance, Who's Who Legal

Project Finance recommended, Who's Who Legal Mexico

Project Finance and Development law recognized lawyer, Best Lawyers



Education

Master of Laws (LL.M.), University of Texas, Texas, United States

Law degree (J.D. equivalent), Universidad Iberoamericana, Mexico City, Mexico

Publications & Collaborations

Article: Nearshoring: “The sky is the limit”, published by Latin Lawyer [Download](#)

Renewable Energy Guide 2021, Mexico Chapter, published by the International Comparative Legal Guides (ICLG) [Download](#)

Project Finance Guide 2020, Mexico Chapter, published by Chambers and Partners [Download](#)

Banking & Finance Guide 2020, Mexico Chapter, published by Chambers and Partners [Download](#)

Corporate/M&A Guide 2020, Mexico Chapter, published by Chambers and Partners [Download](#)

Project Finance Guide 2019, Mexico Chapter, published by Chambers and Partners [Download](#)

Banking & Finance Guide 2019, Mexico Chapter, Second Edition, published by Chambers and Partners [Download](#)

Languages

Spanish

English