



ALBERTO BUSTAMANTE

Counsel

Transactional lawyer specialized in M&A and corporate finance.

abustamante@gcsc.com.mx

Areas of Practice

Corporate Finance
Mergers & Acquisitions
Private Equity & Fund Formation
Banking & Finance Regulation

About

Alberto is counsel at the firm and has more than 15 years of experience in M&A, Corporate Finance, and Private Equity and Fund Formation. His practice is focused on advising national and international clients, including banks and companies (both private and public) regarding all kind of transactions such as bank loans, company acquisitions, private equity investments and other related matters, as well as the preparation and negotiation of the respective contracts.

Alberto has extensive experience providing legal and business advice to multinational and Mexican companies in all kinds of domestic and cross-border transactions.

Among his most relevant matters in the firm are his representation of Genera in the acquisition of 36.8% of Concrédito, comprised of an investment of more than MXN \$2.5 billion and its conversion as well as an additional share acquisition, in order for Genera to reach a 51%. Alberto also represented Bain Capital in their MXN \$1.1 billion senior facility agreement for the acquisition of the Atento Group from Telefonica; he also advised Bancomext in a USD \$53 million senior secured and VAT financing for the development of hotel project in Mexico.

His international experience includes working as foreign associate at Simpson, Thacher & Bartlett LLP in New York between 2013 and 2014.

Experience

- Represented Bain Capital in their MXP\$1.1 billion senior facility agreement for the acquisition of the Atento Group from Telefonica. Continue the representation of the Atento Group, for the refinancing of said loan
- Represented Genera in the acquisition of 36.8% of Concrédito, comprised of an investment of more than MXP\$2.5 billion, which includes an MXP\$500 million Continued with the representation of Genera in the conversion of said loan as well as an additional share acquisition, for Genera to reach a 51% participation in Concrédito
- Represented Nacional Financiera, Bancomext and Banobras, Mexico's National Development Banks, in the US\$800 million project finance granted to Altán Redes for the Red Compartida telecoms project.
- Represented Genera in the MXP\$241 million sale of 100% of the shares issued by Pagos Intermex, a company dedicated to cross-border family remittances, in favor of Transnetwork
- Represented Bancomext in a US\$53 million senior secured and VAT financing for the development of hotel project in Mexico
- Represented Fedrigoni, a subsidiary of Bain Capital, in the 100% share acquisition of Industrial Papelera Venus, a leading Mexican entity in the label stock production market.

Awards & Recognitions

Banking & Finance recommended, The Legal 500

Corporate and M&A recommended, The Legal 500

Corporate and Mergers and Acquisitions law recognized lawyer, Best Lawyers

Education

Master of Laws (LL.M.) with honors, Northwestern University, School of Law, Chicago, Illinois, United States (2012)

Certificate in Business Administration, Kellogg School of Management, Northwestern University, Illinois, United States (2012)

Law degree (J.D. equivalent) with honors, Universidad Iberoamericana, Mexico City, Mexico (2008)

Languages

Spanish

English

French

